HANOI P&T CONSTRUCTION & INSTALLATION JOINT STOCK COMPANY

ADDRESS: 51 VU TRONG PHUNG STR., THANH XUAN DIST., HA NOI

BALANCE SHEET

Q4 / 2008

As of 31st December 2008

Assets	Code	Exp	Beginning Balance	Ending Balance
1	2	3	3	4
A. CURRENT ASSETS	100		257 220 720 471	222 747 070 000
(100=110+120+130+140+150)	100		257,330,720,461	233,747,869,900
I. Cash & cash equivalents	110		40,812,942,323	32,316,234,972
1. Cash	111	V.01	14,812,942,323	5,116,234,972
2. Cash equivalents	112		26,000,000,000	27,200,000,000
II. Short-term financial investments	120	V.02	477,948,589	294,290,800
1. Short-term investments	121		530,113,579	850,919,932
2. Provision for devaluation of short-term securites investments	129		(52,164,990)	(556,629,132)
III. Receivables	130		180,089,831,817	179,272,447,417
1. Trade accounts receivable	131		87,208,861,064	84,697,430,821
2. Advances to supplier	132		3,273,984,125	4,847,509,339
3. Short-term internal receivables	133		-	-
4. Keceivable in accordance with contracts in	134		-	-
5. Other receivables	135	V.03	90,105,525,530	90,226,046,159
6. Provision for bad receivables	139		(498,538,902)	(498,538,902)
IV. Inventories	140		34,820,434,122	19,914,237,583
1. Inventories	141	V.04	34,820,434,122	19,914,237,583
2. Provision for devaluation of inventories	149		-	-
V. Other current assets	150		1,129,563,610	1,950,659,128
1. Short-term prepaid expenses	151		-	_
2. VAT deductible	152		-	-
3. Tax and accounts receivable from State budget	154	V.05	-	-
5. Other current assets	158		1,129,563,610	1,950,659,128
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		40,569,396,568	51,020,291,379
I. Long-term receivables	210		-	-
1. Long-term receivables from customers	211		-	-
2. Capital receivable from subsidiaries	212		-	-
3. Long-term inter-company receivables	213	V.06	-	-
4. Other long-term receivables	218	V.07	-	-
5. Provision for long-term bad receivable (*)	219		-	-
II. Fixed assets	220		31,585,569,981	33,150,707,103

		1	

Assets	Code	Exp	Beginning Balance	Ending Balance
1	2	3	3	4
1. Tangible fixed assets	221	V.08	20,165,266,934	18,886,458,223
- Historical cost	222		27,340,866,539	27,530,636,777
- Accumulated depreciation	223		(7,175,599,605)	(8,644,178,554)
2. Finance leases fixed assets	224	V.09	-	-
- Historical cost	225		-	-
- Accumulated depreciation	226		-	-
3. Intangible fixed assets	227	V.10	11,157,084,136	11,158,912,801
- Historical cost	228		12,100,494,503	12,372,573,185
- Accumulated depreciation	229		(943,410,367)	(1,213,660,384)
4. Construction in progress expenses	230	V.11	263,218,911	3,105,336,079
III. Property Investment	240	V.12	-	-
- Historical cost	241		-	-
- Accumulated depreciation	242		-	-
IV. Long-term financial investments	250		8,968,835,110	17,816,185,110
1. Investment in subsidiary company	251		-	-
2. Investment in joint venture	252		-	-
3. Other long-term investments	258	V.13	8,968,835,110	17,816,185,110
4. Provision for devaluation of long-term finance investment	259		-	-
V. Other long-term assets	260		14,991,477	53,399,166
1. Long-term prepaid expenses	261	V.14	14,991,477	53,399,166
2. Deferred income tax assets	262	V.21	-	-
3. Others	268		-	-
TOTAL ASSETS (270=100+200)	<u>270</u>		297,900,117,029	284,768,161,279
CAPITAL SOURCE				
A. LIABILITIES (300=310+330)	300		143,881,770,508	125,660,691,526
I. Current liabilities	310		139,865,349,771	124,850,866,739
1. Short-term borrowing and debts	311	V.15	5,431,753,193	400,000,000
2. Trade accounts payable	312		13,072,171,850	16,794,981,170
3. Advances from customers	313		23,993,646,829	15,682,783,584
4. Taxes and liabilities to State budget	314	V.16	4,801,120,235	6,009,554,217
5. Payable to employees	315		44,794,627,767	42,618,849,551
6. Payable expenses	316	V.17	15,523,319,726	14,384,114,606
7. Accounts payable-Affiliate	317		-	-
8. Payable in accordance with contracts in progress	318		-	-
9. Other short-term payables	319		32,248,710,171	28,960,583,611
10. Provision for current liabilities	32O		-	- -
II. Long-term liabilities	330		4,016,420,737	809,824,787
1. Long-term accounts payable-Trade	331		-	-
2. Long-term accounts payable-Affiliate	332	V.19	-	-

Assets	Code	Exp	Beginning Balance	Ending Balance
1	2	3	3	4
3. Other long-term payables	333		494,908,900	526,000,900
4. Long-term borrowing and debts	334	V.20	3,200,000,000	-
5. Deferred income tax	335	V.21	-	-
6. Provision for unemployment benefit	336		321,511,837	283,823,887
7. Provision for long-term liabilities	337		-	-
B. OWNER'S EQUITY (400=410+430)	400		154,018,346,521	159,107,469,753
I. Capital sources and funds	410	V.22	150,772,727,111	154,790,391,884
1. Paid-in capital	411		59,919,060,000	59,919,060,000
2. Capital surplus	412		74,905,327,450	74,905,327,450
3. Other capital of owner	413		-	-
4. Treasury stock	414		-	(1,083,278,891)
5. Assets revaluation difference	415		-	-
6. Foreign exchange difference	416		-	-
7. Investment and development funds	417		1,977,240,772	5,808,376,752
8. Financial reserve fund	418		2,117,992,729	2,884,219,925
9. Other fund belong to owner's equity	419		-	-
10. Retained profit	420		11,853,106,160	12,356,686,648
11. Capital for construction work	421		-	-
II. Budget sources	430		3,245,619,410	4,317,077,869
1. Bonus and welfare funds	431		3,245,619,410	4,317,077,869
2. Budgets	432	V.23	-	-
3. Budget for fixed asset	433		-	-
TOTAL RESOURCES (440=300+400)	<u>440</u>		297,900,117,029	284,768,161,279

20th January 2009

PREPARED BY CHIEF ACCOUTANT DIRECTOR

INCOME STATEMENT

QIV / 2008

Unit: VND

Olit. VIVD							
Items	Code	EXP	QIV - 2008		Accum	ulation	
			Current year	Previous year	Current year	Previous year	
1	2	3	4	5	6	7	
1. Revenue of sales and services	01	VI.25	30,517,103,218	39,601,960,143	113,821,063,635	152,021,514,939	
2. Deductions	02		0	0	0	0	
3. Net sales and services (10=01-02)	10		30,517,103,218	39,601,960,143	113,821,063,635	152,021,514,939	
4. Cost of goods sold	11	VI.27	27,194,621,057	33,421,160,450	97,404,549,054	128,003,032,158	
5. Gross profit (20=10-11)	20		3,322,482,161	6,180,799,693	16,416,514,581	24,018,482,781	
6. Financial Income	21	VI.26	1,447,206,922	328,410,587	4,483,328,854	1,464,493,946	
7. Financial Expenses	22	VI.28	216,795,312	567,990,698	772,570,899	1,348,810,152	
- Include: Interest expense	23		0	515,825,708	253,354,544	1,296,525,485	
8. Selling Expenses	24		0	0	0	0	
9. General and Administrative Expenses	25		1,678,188,641	1,437,192,824	5,360,813,035	4,874,793,907	
10. Net operating profit 30=20+(21-22)-(24+25)	30		2,874,705,130	4,504,026,758	14,766,459,501	19,259,372,668	
11. Other Income	31		1,535,464,614	116,612,961	1,536,081,583	168,993,939	
12. Other Expenses	32		21,559	29,463,621	4,906,447	42,586,179	
13. Other profit (40=31-32)	40		1,535,443,055	87,149,340	1,531,175,136	126,407,760	
14. Profit before tax (50=30+40)	50		4,410,148,185	4,591,176,098	16,297,634,637	19,385,780,428	
15. Current corporate income tax expenses	51	VI.30	768,986,145	1,280,961,055	3,801,347,989	5,401,190,268	
16. Deferred corporate income tax expenses	52	VI.30	0	0	0	0	
17. Profit after tax (60=50-51-52)	60		3,641,162,040	3,310,215,043	12,496,286,648	13,984,590,160	
18. EPS (*)	70						
19. Dividend per share							

20th January 2009

PREPARED BY CHIEF ACCOUTANT DIRECTOR

HANOI P&T CONSTRUCTION & INSTALLATION JOINT STOCK COMPANY
ADDRESS: 51 VU TRONG PHUNG STR., THANH XUAN DIST., HA NOI

CASH FLOW STATEMENT

QIV / 2008

Q1V / 2006				
ITEMS		ACCUMULATION		
		CURRENT YEAR	PREVIOUS YEAR	
		TOTAL		
1. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Cash received from sale or services and other revenue	01	111,678,206,924	116,057,113,261	
2. Cash paid for supplier	02	(27,234,269,228)	(35,548,023,635)	
3. Cash paid for employee	03	(7,051,837,066)	(10,447,686,228)	
4. Cash paid for interest	04	(253,354,544)	(925,643,013)	
5. Cash paid for corporate income tax	05	(3,332,772,607)	(3,603,712,233)	
6. Other receivables	06	47,666,741,684	112,759,329,577	
7. Other payables	07	(122,479,167,321)	(188,968,449,037)	
Net cash provided by (used in) operating activities	20	(1,006,452,158)	(10,677,071,308)	
II. CASH FLOWS FROM INVESTING ACTIVITIES:			-	
Cash paid for purchase of capital assets and other long-term assets	21	(283,110,605)	-	
2. Cash received from liquidation or disposal of capital assets and	22		(46,020,406)	
other long-term assets	22	-	(46,830,186)	
3. Cash paid for lending or purchase debt tools of other companies	23	-	-	
4. Withdrawal of lending or resale debt tools of other companies	24	-	-	
5. Cash paid for joining capital in other companies	25	-	-	
6. Withdrawal of capital in other companies	26	-	-	
7. Cash received from interest, dividend and distributed profit	27	4,035,858,105	420,520,867	
Net cash used in investing activities	30	3,752,747,500	373,690,681	
III. CASH FLOWS FROM FINANCING ACTIVITIES:			-	
1. Cash received from issuing stock, other owners' equity	31	-	79,960,528,496	
2. Cash paid to owners equity, repurchase issued stock	32	-	(7,530,000,000)	
3. Cash received from long-term and short-term borrowings	33	_		
4. Cash paid to principal debt	34	(8,231,753,193)	(23,633,601,361)	
5. Cash paid to financial lease debt	35	-	-	
6. Dividend, profit paid for owners	36	(3,011,249,500)	(3,612,512,000)	
Net cash (used in) provided by financing activities	40	(11,243,002,693)	45,184,415,135	
Net cash during the period (20+30+40)	50	(8,496,707,351)	34,881,034,508	
Cash and cash equivalents at beginning of year	60	40,812,942,323	5,931,907,815	
Influence of foreign exchange fluctuation	61		-	
Cash and cash equivalents at end of year (50+60+61)	70	32,316,234,972	40,812,942,323	

Hanoi, 20th January 2009

PREPARED BY CHIEF ACCOUTANT DIRECTOR

